

ELO SERIESELO LED Surface Mount Luminaire

Question: This looks just like the Nora CAMO product. How are they different?

Answer: ELO is a low cost version of CAMO. ELO and ELO+ have dedicated CCT options and <u>ONLY</u> ELO+ is compatible with the decorative trim rings.

Question: Why offer CAMO and ELO?

Answer: ELO+ will replace CAMO and accepts decorative rings. CAMO is discontinued.

Question: I like the way CAMO mounts. Does ELO use the same method?

Answer: Yes! You simply mount the bracket to the junction box, wire the fixture, put ELO on the bracket, snap the two fasteners and you are done! Or retrofit over existing 5" and 6" recessed housings with a retrofit kit.

Question: You say it will retrofit a recessed housing with an optional torsion spring kit. What do you mean and why would I do this?

Answer: You mount the torsion springs on the back of ELO, remove the existing trim from the housing, screw in medium based adapter from the kit into the housing socket, connect orange connectors, install in housing and push ELO up flush to the ceiling...you're done! This can be an excellent retrofit for a closet, laundry, pantry, or any place where you need a wide spread of light.

Question: So is the only reason Nora introduced this was to get to a better price point?

Answer: Yes and No. Yes it is priced aggressively and intended for the multi-family / production home builders. However, we also saw a need for a more contemporary style vs. our popular AC Opal. There are many decorative themes that feature sharp edges and clean lines, but still have budget in mind. ELO is a perfect solution for these applications.

Question: What is the difference between ELO and ELO+?

Answer: ELO luminaires are 80 CRI, 3000K only and <u>DO NOT</u> accept decorative rings. ELO+ luminaires are 90 CRI, Dedicated CCT (2700K, 3000K, 3500K, 4000K, 5000K), accept decorative rings and Title 24