**AC ONYX & ONYX TW SERIES**

Onyx Retrofit Reflectors

**Question:** So I have this straight; AC Onyx and Onyx TW replace the current 4” and 5/6” round Onyx?

**Answer:** YES! The NOXAC-431 and 432 or NOXTW-431 and 432 replace the NOX-431 and 432. The same for the 5/6” version.

**Question:** Is the primary difference between the AC Onyx and Onyx TW the fact that that you can select the kelvin temperature on the Onyx TW?

**Answer:** Yes and No. Yes this is obviously a big difference, but Onyx TW produces 30% to 47% more light and is considered the replacement for High Lumen Onyx.

**Question:** Does AC Onyx and Onyx TW accept the same reflector and baffle inserts?

**Answer:** YES! But remember the inserts only work with the reflector versions. Example: NOXAC-431 is compatible with the insert rings but not NOXAC-432 or the NOXTW-5632.

**Question:** I am confused. So are the AC and TW baffle units using the baffle insert?

**Answer:** No! Complete baffle models are one piece spinning. The baffle will NOT come out.

**Question:** So if the baffled Onyx are a complete model without an insert, why does Nora offer the white baffle insert as an option?

**Answer:** Good question. If the customer normally stocks the reflector style but has that customer every now and then that wants a white baffle, then all you need to stock is white baffle insert, not a complete baffled unit.

**Question:** I think I am getting it, but why not just stock a reflector style and not bother with the baffle style? Nora has a baffle insert.

**Answer:** Easy, the white baffled unit is the most popular in many areas. It is used by builders across the country and we know that neither the distributor wants to stock reflector units and baffle inserts, nor does an electrical contractor want the task of installing all those white baffles. This is why we have a complete baffled unit and a complete reflector unit and ONLY the reflector will accept the trim insert.

**Question:** I tried to change the snap-in trim insert in a 4” unit and the lens came out with the trim insert, is this normal?

**Answer:** Yes it is, the 4” lens just snaps back in.

**Question:** Does Onyx Tunable White (TW) reflector accept the same trim inserts?

**Answer:** YES!

**Question:** Where do you see the biggest use of the Onyx TW?

**Answer:** We see it as the “go to” unit for medium to small stocking distributors. Stocking the Onyx TW is like stocking five models. Many end-users are not sure what CCT is good for them or even might want to use different CCT’s in different rooms. Consider the convenience of the trim inserts and you have greater flexibility and reduced your inventory cost.